



Metropolitan Community College
40 YEARS OF EXCELLENCE

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May 2, 2014

FOR IMMEDIATE RELEASE

CONTACT:

Sheila O'Connor
Executive Director, Office of Public Affairs
402-457-2733
soconnor7@mccneb.edu
www.mccneb.edu

CONTACT:

Tyler Whitten
402-209-2639
tyler.whitten@pnpt.com

MCC awards Pinpoint bid to build private network

OMAHA, Neb. — Metropolitan Community College is proud to announce that Pinpoint Broadband Inc. has been selected to complete the construction of a private network connecting several of MCC's locations, upgrading its current network to meet the College's growing needs.

Recognizing the need to keep students, faculty and staff relevant in today's digital world, MCC developed a plan to upgrade its wide area network with a long-term lease for the effective useful life of the fiber optic cable to serve MCC's three campuses, the Sarpy Center and the Applied Technology Center. The network will be used in classrooms and to support class activities at MCC's multiple locations for decades to come.

"The new network will provide our students the kind of technology that will help them with their coursework and aid them in reaching their academic goals," said Randy Schmailzl, president of MCC. "The technology that Pinpoint Broadband Inc. provides makes this a great investment well into the future."

The estimated project cost is \$2.5 million, with an annual maintenance cost of \$30,000 for subsequent years. Given the cost of acquiring comparable services, the project is expected to pay for itself after the first five years.

Pinpoint Broadband Inc. will be utilizing a new network architecture, Enterprise Fiber Leasing, to address MCC's diverse technology needs. Pinpoint Broadband Inc.'s Enterprise Fiber Leasing marks a clear departure from the traditional ways ISPs do business. Typically, a business or organization has two options for Internet access and bandwidth: Lit Services and Dark Fiber

IRUs. Pinpoint Broadband Inc.'s Enterprise Fiber Leasing gives MCC the best of both worlds — low upfront costs combined with unlimited bandwidth and network control.

“We are excited to be the first company to offer this solution,” said Mike Urdahl, president of Pinpoint Broadband Inc. “We are proud to be able to work with MCC to find a custom solution to address their diverse network needs.”

Pinpoint Broadband Inc. will begin construction on MCC's new network within the next 30 days, and the network should be fully operational by spring 2015.

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About Pinpoint Broadband Inc.

Pinpoint Broadband Inc. is the primary provider of telecom backbone service to carriers and enterprise companies in the Midwest. Services include dedicated Internet access, Ethernet transport and collocation services. Pinpoint Broadband Inc. has a presence in the leading carrier hotels in the US, including 600 Federal, 350 Cermak, 1623 Farnam, Denver Gas and Electric and others.

About Metropolitan Community College

Metropolitan Community College, accredited by the Higher Learning Commission of the North Central Association, is a comprehensive, public community college that offers affordable and quality education to all residents of Dodge, Douglas, Sarpy and Washington counties. Founded in 1974, MCC has the largest enrollment out of six community colleges in Nebraska and is the second largest postsecondary institution in the state. MCC serves more than 40,000 students annually.